



Italtel, JLL, and Molex join forces to lead the Smart Building revolution

Thanks to an integrated approach combining strategic consulting, IoT platforms, and digital infrastructure, the collaboration offers a scalable model for creating smarter, more sustainable, and more competitive buildings.

Milan, September 24, 2025 – Italtel, a multinational ICT company specializing in digital transformation operating in Europe and Latin America, JLL, a leader in professional services and investment management for the real estate sector, and Molex Connected Enterprise Solutions, an international player in connectivity technologies, sign a strategic partnership to accelerate the evolution of buildings towards the Smart Building model.

The goal is to combine technological innovation, sustainability, and real estate enhancement through an integrated approach that combines strategic consulting, IoT platforms, and digital infrastructure. This alliance, which involves three companies with an international presence in many countries, opens up new perspectives in a rapidly expanding and highly innovative sector.

There are three key elements to the partnership. An ecosystem-based approach which integrates real estate consulting, hardware technology, and software implementation, with a value proposition that covers the entire digital transformation chain for buildings; the focus on tangible ROI, which clearly shows how technological investment translates into certification upgrades and greater attractiveness for tenants; and the operational sustainability of the solution, which, through integration with existing infrastructure, avoids waste and maximizes return on investment.

The collaboration involves the adoption of intelligent systems such as Smart Light over PoE, environmental sensors, and smart plugs, which collect data on brightness, air quality, and energy consumption, integrating it into centralized monitoring platforms.

“A Smart Building project is not just about systems: it means rethinking the value of the property through a data-driven strategy that optimizes ESG performance and user experience. Positioning the asset on the market in line with ESG criteria is no longer optional, but essential to meet investor expectations and prepare for future regulations.”, comments **Simona D'Oca, Head of Sustainability at JLL Italy**.

“The ability to offer continuous monitoring IoT platforms allows us to manage the spaces we occupy in a simple and immediate way. Digital convergence allows us to guarantee, on the one hand, more efficient and sustainable spaces in an integrated way, with a reduced CO2 footprint, and, on the other hand, to achieve high levels of comfort and well-being for people”, says **Alberto Biundo, Business Development Manager at Molex**.

“This partnership is of strategic importance to us. Our mission is to design intelligent, secure, and sustainable networks, the true nervous system of the building. With partners such as Molex and JLL, Italtel brings innovation to life, offering end-to-end solutions that integrate IT infrastructure, networking, and consulting, leveraging existing investments.”, says **Dario Giuseppe Lucatti, Chief Business Development Officer at Italtel**.

With JLL's real estate expertise, Molex's technology, and Italtel's integration skills, the partnership offers a scalable model for creating smarter, more sustainable, and globally competitive buildings.

Italtel is a multinational Information & Communication Technology company with a strong focus on innovation. Italtel offers digital transformation solutions including networks, data centers, digital workspaces, security, hybrid cloud and Internet of Things. Solutions consist of both proprietary and third-party software products, managed services, engineering and consulting services, analytics and automation. The target market consists of public and private companies, with a specific focus on vertical markets Telco, Media & Entertainment, Public Administration, Banking & Insurance, Utilities, Transportation, Healthcare, and Manufacturing. www.italtel.com

About JLL: For over 200 years, JLL (NYSE: JLL), a leading global commercial real estate and investment management company, has helped clients buy, build, occupy, manage and invest in a variety of commercial, industrial, hotel, residential and retail properties. A Fortune 500® company with annual revenue of \$23.4 billion and operations in over 80 countries around the world, our more than 112,000 employees bring the power of a global platform combined with local expertise. Driven by our purpose to shape the future of real estate for a better world, we help our clients, people and communities SEE A BRIGHTER WAYSM. JLL is the brand name, and a registered trademark, of Jones Lang LaSalle Incorporated. For further information, visit jll.com.

About Molex CES and CoreSync: Molex Connected Enterprise Solutions (CES), part of Molex, has been delivering trusted structured cabling and connectivity solutions for over 40 years. With global reach in more than 50 countries, CES provides end-to-end copper, fiber, and data center infrastructure backed by a 25-year System Performance and Application Assurance Warranty. CoreSync, our Power-over-Ethernet smart building platform, extends this expertise by connecting and controlling lighting, sensors, and building systems through a single scalable network, helping organizations improve efficiency, sustainability, and occupant comfort. Together, Molex CES and CoreSync enable reliable connectivity today while preparing enterprises for tomorrow's smart, digital future. Learn more at www.molexces.com.

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